# DREAM GUARANTEE PROGRAM 100% GUARANTEE

DREAM GUARANTEE Programme allows you the freedom to enjoy the very best sailing vacations, serenely and carefree, leaving your problems to disappear in your yacht's wake.

The usual constraints linked to traditional ownership are excluded from the Programme we propose:

#### Owner Advantages

- 1. Owner has full title to the yacht
- 2. Marina berth at your disposal for free during the contract period.
- 3. Zero charges (no insurance, no maintenance, no repairs......).
- 4. You receive a guaranteed income paid monthly, up to 9% p.a.
- 5. Up to 12 weeks sailing per year.
- 6. Reciprocal access to 36 of our bases Worldwide.
- 7. Owners of monohulls can choose to sail a Catamaran. Duration of the Programme is from 36 months to 67 months At the end of the contract you can choose to keep the boat or sell her via our Global brokerage network. We can put in place a trade-in if Owner wants to buy a new yacht of similar size or larger.

Example of calculation for a Yacht sold 220 000 €/ex.tax managed in Tortola

Guaranteed income paid monthly for 60 months	1 650 €
Operating Charges	0€
Total guaranteed income for 60 months	99 000 €
Total cost of the Yacht to the end of the contract	121 000€



### Owner use definition

Owner can sail up to 12 weeks per calendar year on his Yacht including exchange weeks from the 36 Dream Yacht Bases on sister ship or similar size model or smaller

2 WEEKS IN HIGH SEASON

2 WEEKS IN LOW SEASON

OR

6 WEEKS IN LOW SEASON
(One (1) high season week = Two (2) low season weeks)

+

## 6 WEEKS IN HIGH SEASON AND LOW SEASON WITH SHORT TERM NOTICE

(10 days notice before the departure)

An Owner package will be charged including (fresh water, gas, ice, cleaning of the boat, laundry) + security insurance or deposit. Owner has to refill the Full Tanks. The Owner package is applicable whatever the duration of the stay (1, 2 or 3 weeks, etc...).



#### **OWNER-USE CALENDAR**

ANNUAL PACKAGE: Advanced booking: 2 weeks High season + 2 weeks Low season, (1 week High = 2 weeks Low).

High Season

Low Season

Base Closed

																							<u> </u>			1	
Bareboats	Jan 1-15	Jan 16-31	Feb 1-15	Feb 16-28	Mar 1-15	Mar 16-31	Apr 1-15	Apr 16-30	May 1-15	May 16-31	Jun 1-12	Jun 13-30	Jul 1-15	Jul 16-24	Jul 25-31	Aug 1- 25	Aug 26-31	Sep 1-19	Sep 20- 30	Oct 1-1 <i>5</i>	Oct 16-24	Oct 25-31	Nov 1-14	Nov 15-30	Dec 1-14	Dec 15-19	Dec 20-31
Greece																											
Turkey																											
Croatia																											
French Riviera/Corsica																											
South Brittany																											
Palma, Majorca																											
Sardegna																											
Italy																											
Tortola, BVI																											
Puerto Rico																											
Antigua																											
Grenada																											
St. Vincent																											
Guadeloupe																											
Martinique																											
St Martin																											
Cuba																											
Bahamas																											
Baja La Paz, Mexico																											
Phuket, Thailand																											
Langkawi, Malaysia																											
Seychelles																											
French Polynesia																											
New Caledonia																											
Australia																											
																											_

Note: This schedule may not exactly correlate with the current Dream Yacht Charter published charter periods. Rate period will vary from year to year due to moveable holidays and market demands. This schedule will prevail for owner use, access to owners' personal yachts and for the purpose of reciprocal eligibility.

Not every boat are available for owner use.

The owner is responsible for Collision Damage Waiver/Security deposit, Fuel and a fixed Turnaround Fee which covers first/last night dockage, water, gas, dinghy fuel, linen and cleaning, (irrespective of holiday duration).